

Real Estate Continuing Education Course Listings Classes for Brokers and Salespeople

Licensees are required to complete 12 hours of continuing education during each two-year renewal cycle.

At least **six hours** of the instruction must be spread out within the eight categories below

Fair Housing

[RE07R19: Closing and Settlement](#)

RE09R07: Residential Rental - Landlord/Tenant Issues (Removed)

[RE12R07: Condominiums, Cooperatives and Timeshares](#)

[RE19RC20: Fair Housing](#)

[RE32RC20: Technology and Real Estate Brokerage](#)

[RE109R20: Short Term Residential Vacation Rental](#)

[RE111RC20: Protecting the Protected Classes in Real Estate](#)

[RE111C21: Diversity, equity and inclusion – why it matters to RE commercial practitioners](#)

[RE32RC21: Technology and Real Estate Brokerage](#)

Access for Disabled

[RE21RC01: Americans with Disabilities Act \(ADA\)](#)

Agency Law

[RE01R06: Seller Agency](#)

[RE02R24: Buyer Agency](#)

[RE04RC12: M.G.L. c. 93A, Consumer Protection & Business Regulation](#)

[RE33RC11: Real Estate Brokerage Professional Ethics for Residential and Commercial Real Estate Brokerage](#)

[RE36R05: Conducting Open Houses and Developing a Safety Plan](#)

[RE39R20: Commonly Used Forms: Mandatory/Optional](#)

[RE49R05: Dual Agency](#)

[RE51R06: Facilitator](#)

[RE54R06: Alternative Dispute Resolution \(ADR\) and Procuring Cause](#)

[RE57R07: Brokerage Relationships](#)

[RE71C11: International Real Estate and Brokerage Practices](#)

[RE72C11: Commercial Buyer Brokerage](#)

[RE87C14: Commercial Tenant Brokerage](#)

[RE90R14 - Designated Agency](#)

[RE91R14: Disclosures... Disclosures ... Disclosures](#)

[RE97R15: Due Diligence in Seller\(s\) Representation in Residential Real Estate Transactions](#)

Environmental Issues in Real Estate

[RE107RC22: Understanding Flood Zones In Real Estate](#)

[RE106RC18: How To Bring Conservation Dollars Into Land Transactions](#)

[RE105R18: Selling the Sun](#)

[RE20R20: Lead Paint - Residential Sales and Rentals](#)

[RE23RC12: The Wetlands Protection Act](#)

[RE22RC20: Title V](#)

[RE59R09: Smart Growth /Smart Energy](#)

[RE63RC10: Environmental Issues](#)

[RE64C11: The Business of Green and Sustainability in Commercial Real Estate](#)

[RE77C13: 21E for Commercial Real Estate](#)

[RE79R13: 21E for Residential Real Estate](#)

[RE86R14: High Performance Green Homes in Residential Real Estate](#)

[RE89R14: Purchase and Sale Agreement in Residential Transactions](#)

Real Estate Appraisal and Finance

[RE25RC08: Financing](#)

RE26RC07: Appraisal Process (Removed)

[RE26R20: The Residential Appraisal Process](#)

[RE26C20: The Commercial Appraisal Process](#)

[RE27RC07: 1031 Tax Deferred Exchanges](#)

[RE28RC19: Foreclosures](#)

[RE29RC07: Investment Property Basics](#)

[RE34RC03: National Economic Trends and the Real Estate Professional](#)

[RE44R05: Understanding Title and Title Concerns](#)

[RE47R05: Residential Mortgage Loan Market and Credit Today](#)

[RE58RC09: Auction: 101](#)

[RE59R09: Smart Growth /Smart Energy](#)

[RE60RC10: Commercial Real Estate Transactions](#)

[RE61RC10: Commercial Real Estate Loan Packages](#)

[RE62RC10: Comparative Market Analysis \(CMA\)](#)

[RE65C23: Advanced Industrial Real Estate Brokerage](#)

[RE66C11: Anatomy of Commercial Building: The Basics](#)

[RE67C11: Commercial Brokerage Due Diligence and Marketing in the Sale of Real Estate](#)

[RE68C11: Investment Real Estate, Cash Flow Analysis](#)

[RE69C11: Commercial Brokerage: The Lease Offer and the Basics of a Lease: Part I](#)

[RE70C11: Commercial Lease Clauses: Part II](#)

[RE73R22: Veterans Affairs \(VA\) Loans](#)

[RE74R11: Land Contracts, Lease Options and Deeds of Trust](#)

[RE75R12: Federal Housing Administration \(FHA\) Loans](#)

[RE76R12: USDA/Rural Loans](#)

[RE78R13: Short Sales](#)

[RE80C13: Commercial Lease Clauses of Tenant Concerns: Part III](#)

[RE81C13: Commercial Lease Clauses of Interest to Landlords: Part IV](#)

[RE82C13: Miscellaneous Commercial Lease Clauses: Part V](#)

[RE83C13: Commercial Brokerage, Due Diligence and Marketing on the Lease of Real Estate](#)

[RE84RC13: Escrow / Escrow Agents / Escrow Accounts in Real Estate](#)

[RE85C13: Commercial Condominiums](#)

[RE88C14: Retail Trends on Lease Negotiations](#)

[RE92C16 - National Economic Commercial Trends and The Commercial Real Estate Professional](#)

[RE93R15: Consumer Financial Protection Bureau \(CFPB\) Effect on Real Estate Closings](#)

[RE94C15: Introduction to Commercial Real Estate Basics: Principles and Concepts](#)

[RE95C15: Commercial Real Estate Basics: Geographic and Financial Analysis](#)

[RE96R15: Overview of Insurance in the Residential Real Estate Transaction](#)

[RE97R15: Due Diligence in Seller\(s\) Representation in Residential Real Estate Transactions](#)

[RE102C17: The New Era of Accounting for Real Estate Commercial Leases and Financial Statements](#)

[RE45C10: Overview to Industrial Real Estate - Basics](#)

[RE104R22: Understanding the Basics of Reverse Mortgage](#)

[RE106R19: Renovation Lending for Real Estate](#)

[RE112R22: Fundamentals of Sustainable Homes](#)

Zoning and Building Codes

[RE14R07: Architecture](#)

[RE15RC21: Selling Historical Properties](#)

[RE16RC13: Zoning & Building Codes](#)

[RE42R05: Property Management](#)

[RE44R05: Understanding Title and Title Concerns](#)

[RE46R05: Residential New Construction](#)

[RE59R09: Smart Growth /Smart Energy](#)

[RE64C11: The Business of Green and Sustainability in Commercial Real Estate](#)

[RE66C11: Anatomy of Commercial Building: The Basics](#)

[RE89R14: Purchase and Sale Agreement in Residential Transactions](#)

[RE101C17: The Evolution of the Tenant Office Solutions](#)

[RE45C10: Overview to Industrial Real Estate - Basics](#)

Property Tax Assessments and Valuations

[RE18RC18: Property Assessments, Valuation and Taxation](#)

[RE58RC09: Auction: 101](#)

[RE62RC10: Comparative Market Analysis \(CMA\)](#)

[RE94C15: Introduction to Commercial Real Estate Basics: Principles and Concepts](#)

[RE95C15: Commercial Real Estate Basics: Geographic and Financial Analysis](#)

[RE100C17: Commercial Real Estate Space: Methods to Measure Space and Impact on Tenant Rent](#)

[RE103C17: Property Assessments, Valuation, & Taxation in Commercial Real Estate](#)

Real Estate Board Regulations

[RE03RC08: Real Estate Laws and Regulations for Owners and Managers](#)

[RE05RC12: Contract Law](#)

[RE08RC12: Massachusetts Real Estate License Law and Regulations](#)

[RE10RC07: General Real Estate Laws, Regulations and Practices](#)

[RE11RC07: Antitrust](#)

[RE32RC21: Technology and Real Estate Brokerage](#)

[RE33RC11: Real Estate Brokerage Professional Ethics for Residential and Commercial Real Estate Brokerage](#)

[RE35RC03: Offers](#)

[RE39R20: Commonly Used Forms: Mandatory/Optional](#)

[RE41R20: Real Estate Advertising Compliance and the Law](#)

[RE54R06: Alternative Dispute Resolution \(ADR\) and Procuring Cause](#)

[RE55R06: Leisure Homes, Second Homes & Age Restricted Housing](#)

[RE69C11: Commercial Brokerage: The Lease Offer and the Basics of a Lease: Part I](#)

[RE84RC13: Escrow / Escrow Agents / Escrow Accounts in Real Estate](#)

[RE93R15: Consumer Financial Protection Bureau \(CFPB\) Effect on Real Estate Closings](#)

[RE98R16: Residential Rental - Landlord/Tenant Issues - Part 1](#)

[RE99R16: Residential Rental - Landlord/Tenant Issues - Part 2](#)

[RE110R20: Residential Inspections](#)

[RE11C20: Commercial Real Estate Commissions, Competition and Antitrust](#)

[RE110C21: Commercial Building Inspections](#)