

NEW AGENT TRAINING—2024

LAUNCH YOUR CAREER AND MAINTAIN MOMENTUM

RITUALS INTENTION SYSTEMS EDUCATION

RITUALS: *Establish routines*

Organization | Goal Setting | Calendar Mastery | Tracking

INTENTION: *Be purposeful*

Business of YOU | Gratitude Marketing | Authentic Branding

SYSTEMS: *Use technology*

Databases | Templates | Communications | Sales Checklists

EDUCATION: *Access resources*

MLS PIN | NAR.Realtor | MARealtor.com | Downloadables

R.I.S.E. course path consists of:

- Module 1: Two eCourses (3 hours total)
- *Module 2: One-day classroom (8 hours)
- Module 3: Two eCourses (3 hours total)

*One-day classroom at the Association.

Kate Lanagan MacGregor
Instructor



REQUIREMENTS: New member orientation must be completed prior to taking this course. Module One e-Courses should be completed prior to the classroom session. Completion of all three modules is required in order to receive the \$35 reimbursement, if applicable.

CANCELLATION must be emailed to laura@rapv.com

RAPV reserves the right to cancel the classroom session if there are fewer than 10 registrants or to reschedule due to inclement weather.

— REGISTRATION FORM —

R.I.S.E. New Agent Training

Select a 2024 “in-person” class date:
(choose one)

☐ February 7 ☐ May 15 ☐ October 9

Time: 9:00 a.m.—4:00 p.m.

Location: RAPV (classroom day only)

New Member Price*: \$35.00

Regular Member Price: \$59.00

Non-Member Price: \$169.00

*Fee is reimbursed to new members if completed within the first six months.

CONTACT & PAYMENT DETAILS

Name: _____

Company: _____

Email: _____

Phone: _____

Payment Method (check one): ☐ CHECK ☐ VISA ☐ MASTERCARD ☐ AMEX

Credit Card #: _____

Exp. Date: _____ CVV: _____ Total amount: \$ _____

Signature: _____

Register online via [RAPV.com/Member Portal/Events/Upcoming Classes](https://rapv.com/MemberPortal/Events/UpcomingClasses).

Make checks payable to RAPV and mail to: 221 Industry Ave, Springfield, MA 01104.

Questions? Contact Laura Herring at Laura@rapv.com or call (413) 785-1328.