

REAL ESTATE PRE- LICENSE COURSE**REALTOR® Association of Pioneer Valley, Springfield, MA**

225 Park Street, West Springfield, MA 01089

All classes meet from 6 pm-8:30 pm

All classes are mandatory

**MASS. REAL ESTATE PRINCIPLES and PRACTICES
MAY 2026 CLASSES**

<u>CLASS</u>	<u>DATE</u>	<u>SUBJECT COVERED</u>
1	Mon. 09/21/26	Intro to Real Estate / Property and the Law
2	Wed. 09/23/26	Fair Housing
3	Thurs. 09/24/26	Interests in RE/Forms of Ownership/Land
4	Mon. 06/28/26	Transfer of Title/Title Records
5	Wed. 09/30/26	Real Estate Brokerage Real Estate Agency
6	Thurs. 10/01/26	Client Representation Agreements
7	Mon. 10/05/26	Real Estate Contracts
8	Wed. 10/07/26	Real Estate Taxes & Other Liens
9	Thurs. 10/08/26	Real Estate Financing
10	Wed. 10/14/26	Govt. Involvement in Real Estate Financing
11	Thurs. 10/15/26	Real Estate Appraisal
12	Mon. 10/19/26	Closing the Real Estate Transaction
13	Wed. 10/21/26	Leases
14	Thurs. 10/22/26	Property Management/Land-Use Controls
15	Mon. 10/26/26	Environmental Issues / Investing in Real Estate
16	Wed. 10/28/26	Mass. Real Estate License Law

CLASSES, READING ASSIGNMENTS SUBJECT TO CHANGE