

**MASS. REAL ESTATE PRINCIPLES and PRACTICES
SEPT-OCT 2024 CLASSES**

<u>CLASS</u>	<u>DATE</u>	<u>CHAPTERS</u>	<u>SUBJECT COVERED</u>	<u>INSTRUCTOR</u>
1	Mon. 9/16/24	Chapters 1, 2	Intro to Course / Property and Property Rights/Estates	Don Thompson
2	Wed. 9/18/24	Chapter 3	Housing Types/Condos Coops/Timeshares	Don Thompson
3	Thurs. 9/19/24	Chapters 4	Leases, Options, Deeds	Don Thompson
4	Mon. 9/23/24	Chapter 5	Contracts (Listing Agreements P&S Agreements)	Don Thompson
5	Wed. 9/25/24	Chapter 6	Transfer of Deeds	Don Thompson
6	Thurs. 9/26/24	Chapter 7	Mortgages / Financing	Don Thompson
7	Mon. 9/30/24	Chapters 8	Real Estate Brokerage	Atty. Jack Lapomardo
8	Wed. 10/2/24	Chapters 9	Appraisals	Don Thompson
9	Thurs. 10/3/24	Chapters 13-19 & 22	Real Estate Math	Kathy Krzystosik
10	Mon. 10/7/24	Chapters 13-19 & 22	Real Estate Math	Kathy Krzystosik
11	Wed. 10/9/24	Chapters 13-19 & 22	Real Estate Math	Kathy Krzystosik
12	Thurs. 10/10/24	Chapters 10 & 11	Fair Housing Consumer Protection	Atty. Jack Lapomardo
13	Wed. 10/16/24	Chapter 12	License Law, Bd of Regis. Rules Proration & Settlement/Commissions	Atty. Jack Lapomardo
14	Thurs. 10/17/24	-----	Ethics License Exam Procedure	Don Thompson

CLASSES and READING ASSIGNMENTS SUBJECT TO CHANGE