

# 2026 Agent Training Program



Boost Your Real Estate Career with Expert Training! Join National Instructor Kimberly Allard's virtual course to master real estate laws, working with buyers, sellers, build confidence, and earn CE credits. Perfect for new agents or seasoned pros seeking a refresher, this interactive program equips you with essential skills to thrive in today's market.

Don't miss this opportunity to elevate your career in 2026! Limited sessions available.



## INSTRUCTOR:

Kimberly Allard, National Instructor

## PROGRAM BREAKDOWN:

Each session includes three interactive **Virtual** classes that include:

- **2 Hours – Launching Your Business**  
Build a strong foundation, set goals, and create a plan for success.
- **2 Hours – Working with Sellers** (earn 2 CE Credits)  
Learn listing strategies, pricing, marketing, and seller communication.
- **2 Hours – Working with Buyers** (earn 2 CE Credits)  
Master buyer consultations, showings, offers, and negotiations.

Here's what attendees are saying about the course—

*"I feel so much more confident in my next steps, and enjoyed hearing real life scenarios and other students questions. Kim is right to the point and explains things in detail. I will be taking more of her classes."*

*"Engaging, knowledgeable, inspiring, current."*

## TUITION:

**\*New RAPV Member:** \$35.00 (within six months of joining)

**Member:** \$79.00

**Non-RAPV Member:** \$169.00

\*Tuition reimbursed after successful completion of 3 classes.

## Three sessions available to select from.

Each session contains 3 live interactive **virtual** classes:

- March 31th, April 1st, April 2nd | 9:00 am–11:00 am
- June 9th, 10th & 11th | 5:30 pm–7:30 pm
- October 6th, 7th & 8th | 9:00 am–11:00 am

## REQUIREMENTS:

New members must take Orientation prior to taking this Program. New members within the first six months of joining RAPV attend for FREE.

## REGISTRATION FORM

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

Payment Method (check one):  CHECK  VISA  MASTERCARD  AMEX

Credit Card #: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ CVV: \_\_\_\_\_ Total amount: \$ \_\_\_\_\_

Signature: \_\_\_\_\_

or

REGISTER ONLINE via <https://www.rapv.com/membership/member-portal/>

Make checks payable to REALTOR® Association of Pioneer Valley PO Box 33 West Springfield, MA 01090-0033. Questions? Contact Laura Herring at [Laura@rapv.com](mailto:Laura@rapv.com) or call (413) 785-1328.

## Select a Session:

(choose one)

- March
- June
- October

**CANCELLATION** must be emailed to [laura@rapv.com](mailto:laura@rapv.com). RAPV reserves the right to cancel if there are fewer than 10 registrants.