

REALTOR® ASSOCIATION OF PIONEER VALLEY

Leadership Training

NOVEMBER 2, 2022

9:00 AM – 4:00 PM

Instructor

MAURA NEILL

ABR, AHWD, CRS, e-PRO, MRP, PSA, MA



A New Leadership Perspective: Composing a Memorable Year

Get a unique approach to leadership training. Combining the elements of leadership, teaching, music, theater, and real estate has resulted in a fast-paced, fun-filled, and interactive experience with real impact.

Come away with a deeper understanding of what it means to be a leader; heightened problem-solving skills; and measurable, trackable goals.

Agenda

9:00 am - **Introductions**

9:15 am- 11:00 am - **Perception versus Reality**

BREAK

11:15 am—12:00 pm - **Improvisation for Leaders**

12:00 pm—1:00 pm—**LUNCH** (provided by Norcom Mortgage)

1:00 pm—2:30 pm - **Emotional Intelligence for Leaders**

BREAK

2:45 pm- 3:45 pm - **Problem Solving and Goal Setting for Leaders**

3:45 pm - 4:00 pm - **Wrap-up/Q&A**

Date: November 2, 2022

Time: 9:00 am – 4:00 pm.

Instructor: Maura Neil, CRS, ABR, e-PRO®, CDPE, MA, International Speaker, Top Producer, and Leadership Trainer

Location: RAPV, 221 Industry Avenue Springfield, MA 01104.

Price: \$50 Member | \$75 Non-Member

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Lunch Sponsor:



REGISTRATION FORM:

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Make checks payable and mail to: REALTOR® Association of Pioneer Valley (RAPV), 221 Industry Ave., Springfield, MA 01104. Please call to confirm all **FAXED** registrations. To register online, please go to rapv.com/membership/member-portal/. For questions, contact Laura Herring at Laura@rapv.com or call (413) 785-1328.