



# Expand Your Business and Horizons

Cultivating Multicultural Relationships is Good for Business

REALTORS® know the importance of adapting and remaining relevant in today's marketplace. By developing a business practice rooted in inclusion and equality, you can help buyers of all cultural backgrounds achieve the dream of homeownership.

**The At Home With Diversity® (AHWD) certification course** teaches you how to work effectively with diverse populations so you can build business success in today's multicultural real estate market.

**Bonus!** The At Home With Diversity® certification course counts as an elective for the Accredited Buyer's Representative (ABR®) Designation and Certified International Property Specialist (CIPS) Designation, and towards the C2EX Endorsement.

**RAPV Members:** Complete this course and the NAR on-line Fair Haven course at <https://www.nar.realtor/fair-housing/fairhaven> to be entered into a drawing for a \$150 Gas card. Counts toward President's Award.

For more information visit [NAR.realtor/AHWD](https://www.nar.realtor/AHWD).

**Register for this course today!**

## AT HOME WITH DIVERSITY CERTIFICATION COURSE

*(bonus - earn 4 CE Credits)*

When: Thursday, April 14, 2022  
Time: 9:30 am – 4:30 pm  
Location: RAPV, 221 Industry Ave., Springfield  
Instructors: Kate Lanagan-McGregor  
Kamryn Willis-DuBois  
Cost: Member \$99; Non-Member: \$150  
Register: [www.rapv.com](http://www.rapv.com) or email Laura at [laura@rapv.com](mailto:laura@rapv.com). Phone: 413-785-1328

*CE class credits for: Fair Housing (RE19RC20) & Protecting the Protected Classes (RE111RC20)*

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 AT HOME WITH  
DIVERSITY