



2026 AGENT TRAINING PROGRAM

REAL TRAINING. REAL CONFIDENCE. REAL RESULTS.

Expert-led training designed for new and seasoned agents who want to build their business, strengthen relationships, and stay ahead in today's market.

Learn. Grow. Succeed.



**PRACTICAL SKILLS. PROVEN STRATEGIES.
A STRONGER BUSINESS.**



Learn from the Best

KIM ALLARD

National Speaker

Dynamic, engaging, and full of real-world insights you can put to work right away.



WHY ATTEND?

- ✓ Build confidence in every transaction and client interaction
- ✓ Learn proven strategies that work
- ✓ Earn CE Credit
- ✓ Network and grow your business
- ✓ Great for new agents AND a valuable refresh for seasoned agents

3 INTERACTIVE VIRTUAL CLASSES TO HELP YOU THRIVE



OCTOBER 6

9:00 AM – 11:00 AM



LAUNCHING YOUR BUSINESS

Build a Strong Foundation

Set yourself up for success from day one!
Learn how to create a business plan,
set goals, and build a brand that
attracts clients.

NO CE CREDIT



OCTOBER 7

9:00 AM – 11:00 AM



WORKING WITH SELLERS

Win Listings. Build Relationships.

Learn proven listing strategies, pricing
techniques, marketing methods, and
how to communicate value that
earns the listing.

2 CE CREDITS



OCTOBER 8

9:00 AM – 11:00 AM



WORKING WITH BUYERS

Guide. Negotiate. Succeed.

Master buyer consultations, showings,
offer strategies, and negotiation
tactics to help your buyers win –
and keep you top of mind.

2 CE CREDITS



**EARN 4 CE CREDITS
(10/7 & 10/8)**



**REAL-WORLD STRATEGIES
YOU CAN USE IMMEDIATELY**



**MORE CONFIDENCE.
MORE CLIENTS. MORE SUCCESS.**

REGISTER TODAY!



ONLINE:
www.rapv.com/membership/member-portal/



QUESTIONS?
Contact Laura Herring
laura@rapv.com • (413) 785-1328

TUITION – ALL 3 SESSIONS

New RAPV members: \$35*
*reimbursed after completion of
3 sessions.

Members: \$79

Non-RAPV Members: \$169

Invest in Yourself.



THE RETURNS ARE LIMITLESS.

Knowledge gives you confidence.
Confidence gets you clients.
Clients build your legacy.



YOUR SUCCESS STORY STARTS HERE.

SPACES ARE LIMITED – SAVE YOUR SEAT TODAY!