

**CLASSES, READING ASSIGNMENTS and FACULTY is SUBJECT TO CHANGE**

**TEXT**  
**MASS. REAL ESTATE PRACTICE and Law**  
**by Anita C. Hill, CRB, CBR, CAI, QSC, ASR**

<u>CLASS NO.</u>		<u>SUBJECT COVERED</u>	<u>INSTRUCTOR</u>
1	Chapter 3,4,8	Introduction to course Concepts of property Estates in land	Joseph A. Pacella
2	Chapter 4	Housing Types/Condos Real Est/C&I Brokerage	Joseph A. Pacella
3	Chapter 8,5,12	Deeds and Contracts Leases and Options	Mary Eaton
4	Chapter 7,2	Statute of Frauds Purchase & Sales Agrmts Listing Agreements	Mary Eaton
5	Chapter 11	Mortgages Financing	Mary Eaton
6		Real Estate Math	Jim Nodurf or Roland Joyal
7	Chapter 14,15	Fair Housings Zoning & Building Codes Sub-division & Plans	Gerald Berg
8		Real Estate Math	Jim Nodurf or Roland Joyal
9	Chapter 9,13	Registry & Recording Appraisal	Joseph A. Pacella Tracie Kester
10	Chapter 1,2	Broker Comm. & Fees Ethics, Title & Closing	Todd Ratner
11	Chapter 10,16	License Law, Bd of Regis Rules License Exam Procedure Environmental Protection Licensing Requirements	Tracie Kester