



News Release

NATIONAL ASSOCIATION OF REALTORS®

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

The Western New England Center for Real Estate Services

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Pioneer Valley Single Family Home Sales Down in September

Pioneer Valley sales down 14.7% • median price slips 2.4% to \$200,000

Pioneer Valley

sales down 14.7% • median price drops 2.49%

	<u>Sept '07</u>	<u>Sept '08</u>
Closed Sales (Units)	415	354
Closed Sales (\$Vol)	94,971,090	76,004,154
Average Sales Price	228,846	214,701
Median Sales Price	205,000	200,000

Hampshire County

sales drop 11.4% • median price down 6.8%

	<u>Sept '07</u>	<u>Sept '08</u>
Closed Sales (Units)	88	78
Closed Sales (\$Vol)	23,852,400	19,514,118
Average Sales Price	271,050	250,181
Median Sales Price	247,750	231,000

Hampden County

sales drop 17.3% • median price down 5.0%

	<u>Sept '07</u>	<u>Sept '08</u>
Closed Sales (Units)	278	230
Closed Sales (\$Vol)	59,932,908	46,074,060
Average Sales Price	215,586	200,322
Median Sales Price	190,000	180,500

Franklin County

sales drop 6.1% • median price drops 0.8%

	<u>Sept '07</u>	<u>Sept '08</u>
Closed Sales (Units)	49	46
Closed Sales (\$Vol)	11,185,573	10,415,872
Average Sales Price	228,277	226,432
Median Sales Price	196,000	194,500

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The report was released October 16, 2008 and is subject to change.

2007 Mission

To be the business an public policy advocate for REALTORS®.

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