



News Release

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

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September single family sales report

Pioneer Valley sales drop 10% • median price slips 1.2% to \$205,000

Pioneer Valley

sales drop 10% • median price slips 1.2%

	<u>Sept. '06</u>	<u>Sept. '07</u>
Closed Sales (Units)	461	415
Closed Sales (\$Vol)	108,878,980	94,971,090
Average Sales Price	236,180	228,846
Median Sales Price	207,500	205,000

Hampshire County

sales drop 10.2% • median price drops 5.6%

	<u>Sept. '06</u>	<u>Sept. '07</u>
Closed Sales (Units)	98	88
Closed Sales (\$Vol)	29,334,732	23,852,400
Average Sales Price	299,334	271,050
Median Sales Price	262,500	247,750

Hampden County

sales drop 11.7% • median price up 1.1%

	<u>Sept. '06</u>	<u>Sept. '07</u>
Closed Sales (Units)	315	278
Closed Sales (\$Vol)	68,163,480	59,932,908
Average Sales Price	216,392	215,586
Median Sales Price	187,900	190,000

Franklin County

sales rise 2.1% • median price drops 10.9%

	<u>Sept. '06</u>	<u>Sept. '07</u>
Closed Sales (Units)	48	49
Closed Sales (\$Vol)	11,380,752	11,185,573
Average Sales Price	237,099	228,277
Median Sales Price	220,000	196,000

3rd quarter single family sales report

Pioneer Valley sales drop 8.4% • median price remains the same at \$215,000

Pioneer Valley

sales drop 8.4% • median price remains the same

	<u>3rd Qtr '06</u>	<u>3rd Qtr '07</u>
Closed Sales (Units)	1,589	1,456
Closed Sales (\$Vol)	391,621,762	353,499,328
Average Sales Price	246,458	242,788
Median Sales Price	215,000	215,000

Hampshire County

sales drop 12.8% • median price ekes up .04%

	<u>3rd Qtr '06</u>	<u>3rd Qtr '07</u>
Closed Sales (Units)	392	342
Closed Sales (\$Vol)	119,867,720	102,391,380
Average Sales Price	305,785	299,390
Median Sales Price	264,900	265,000

Hampden County

sales drop 8.1% • median price drops 3.1%

	<u>3rd Qtr '06</u>	<u>3rd Qtr '07</u>
Closed Sales (Units)	1,013	931
Closed Sales (\$Vol)	228,768,829	208,335,456
Average Sales Price	225,833	223,776
Median Sales Price	196,000	190,000

Franklin County

sales dip .5% • median price drops 5.3%

	<u>3rd Qtr '06</u>	<u>3rd Qtr '07</u>
Closed Sales (Units)	184	183
Closed Sales (\$Vol)	42,776,504	42,773,139
Average Sales Price	232,481	233,733
Median Sales Price	210,000	198,900

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