



News Release

NATIONAL ASSOCIATION OF REALTORS®

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

The Western New England Center for Real Estate Services

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November single family sales report

Pioneer Valley sales down 24.8% • median price up 1.4% to \$207,900

Pioneer Valley

sales down 24.8% • median price up 1.4%

	<u>Nov '06</u>	<u>Nov '07</u>
Closed Sales (Units)	460	346
Closed Sales (\$Vol)	110,367,800	79,248,878
Average Sales Price	239,930	229,043
Median Sales Price	205,000	207,900

Hampshire County

sales drop 6.3% • median price down 1.6%

	<u>Nov '06</u>	<u>Nov '07</u>
Closed Sales (Units)	80	75
Closed Sales (\$Vol)	22,344,240	22,173,525
Average Sales Price	279,303	295,647
Median Sales Price	249,900	246,000

Hampden County

sales drop 26.2% • median price down 1.0%

	<u>Nov '06</u>	<u>Nov '07</u>
Closed Sales (Units)	324	239
Closed Sales (\$Vol)	74,388,780	49,835,085
Average Sales Price	229,595	208,515
Median Sales Price	195,000	193,000

Franklin County

sales drop 41.8% • median price up 2.0%

	<u>Nov '06</u>	<u>Nov '07</u>
Closed Sales (Units)	55	32
Closed Sales (\$Vol)	13,449,700	7,240,480
Average Sales Price	244,540	226,265
Median Sales Price	220,000	224,500



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