



News Release

NATIONAL ASSOCIATION OF REALTORS®

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

The Western New England Center for Real Estate Services

221 Industry Ave., Springfield, MA 01104

ph: (413) 785-1328 toll free: 877-854-6978 Fax: (413) 731-7125

Web site: www.rapv.com

President: **Priscilla A. Harman, CBR, CRS, GRI**
Executive Vice President: **Edward M. Moore, RCE, CAE**

Contact: **Ben Scranton, Director of Member Services**
email ben@rapv.com

March single family sales report

Pioneer Valley sales down 13.6% • median price up 2.0% to \$208,000

Pioneer Valley

sales down 13.6% • median price up 2.0%

	<u>March '06</u>	<u>March '07</u>
Closed Sales (Units)	426	368
Closed Sales (\$Vol)	95,006,520	84,087,632
Average Sales Price	223,020	228,499
Median Sales Price	203,900	208,000

Hampshire County

sales drop 10.3% • median price drop 6.2%

	<u>March '06</u>	<u>March '07</u>
Closed Sales (Units)	87	78
Closed Sales (\$Vol)	23,610,408	21,416,850
Average Sales Price	271,384	274,575
Median Sales Price	260,000	244,000

Hampden County

sales down 11.6% • median price up 2.1%

	<u>March '06</u>	<u>March '07</u>
Closed Sales (Units)	293	259
Closed Sales (\$Vol)	61,539,083	55,921,467
Average Sales Price	210,031	215,913
Median Sales Price	188,598	192,500

Franklin County

sales drop 32.6% • median price down 7.1%

	<u>March '06</u>	<u>March '07</u>
Closed Sales (Units)	46	31
Closed Sales (\$Vol)	9,856,972	6,749,444
Average Sales Price	214,282	217,724
Median Sales Price	210,000	195,000



Make it easy... Keep it Local

For ALL your Real Estate needs, Use your Local professionals

REALTORS® - ATTORNEYS - MORTGAGE LENDERS

www.RAPV.com

2007 Mission

T be the business an public policy advocate for REALTORS®.

Proper use of the trademark term Realtor® as stated in the Associated Press Stylebook: the first "R" in the word Realtor® should always be capitalized. All caps with ® at the end of the word is also acceptable, such as REALTOR®. Realtor® is a registered trademark which identifies a professional in real estate who subscribes to a strict Code of Ethics as a member of the NATIONAL ASSOCIATION OF REALTORS®.

