



News Release

NATIONAL ASSOCIATION OF REALTORS®

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

The Western New England Center for Real Estate Services

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July single family sales report

Pioneer Valley sales down 2.9% • median price up 4.6% to \$209,900

Pioneer Valley

sales down 2.9% • median price drop 4.6%

	<u>July '06</u>	<u>July '07</u>
Closed Sales (Units)	524	509
Closed Sales (\$Vol)	130,069,376	123,965,423
Average Sales Price	248,224	243,547
Median Sales Price	220,000	209,900

Hampshire County

sales drop 12.5% • median price down 0.4%

	<u>July '06</u>	<u>July '07</u>
Closed Sales (Units)	144	126
Closed Sales (\$Vol)	43,177,248	38,402,658
Average Sales Price	299,842	304,783
Median Sales Price	267,000	266,000

Hampden County

sales up 3.7% • median price down 6.0%

	<u>July '06</u>	<u>July '07</u>
Closed Sales (Units)	322	334
Closed Sales (\$Vol)	73,204,446	74,744,524
Average Sales Price	227,343	223,786
Median Sales Price	200,000	188,000

Franklin County

sales drop 15.5% • median price down 9.5%

	<u>July '06</u>	<u>July '07</u>
Closed Sales (Units)	58	49
Closed Sales (\$Vol)	13,687,768	10,818,318
Average Sales Price	235,996	220,782
Median Sales Price	209,900	189,900



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