

# News Release

**REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.**  
The Western New England Center for Real Estate Services  
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## January Single Family Sales Report

Pioneer Valley sales up 1.3 percent • average price climbs 2.3 percent

### Pioneer Valley

sales rise 1.3% • average price climbs 2.3%

|                      | <u>Jan. 2006</u> | <u>Jan. 2007</u> |
|----------------------|------------------|------------------|
| Closed Sales (Units) | 309              | 313              |
| Closed Sales (\$Vol) | 71,496,420       | 74,104,002       |
| Average Sales Price  | 231,380          | 236,754          |
| Median Sales Price   | 199,900          | 210,000          |

### Franklin County

sales drop 20.5% • average price slips 6.2%

|                      | <u>Jan. 2006</u> | <u>Jan. 2007</u> |
|----------------------|------------------|------------------|
| Closed Sales (Units) | 39               | 31               |
| Closed Sales (\$Vol) | 8,815,677        | 6,571,318        |
| Average Sales Price  | 226,043          | 211,978          |
| Median Sales Price   | 198,000          | 186,517          |

### Hampden County

sales dip 1.9% • average price up 1.5%

|                      | <u>Jan. 2006</u> | <u>Jan. 2007</u> |
|----------------------|------------------|------------------|
| Closed Sales (Units) | 215              | 211              |
| Closed Sales (\$Vol) | 46,813,240       | 46,653,999       |
| Average Sales Price  | 217,736          | 221,109          |
| Median Sales Price   | 188,000          | 199,000          |

### Hampshire County

sales jump 29.1% • average price up 1.9%

|                      | <u>Jan. 2006</u> | <u>Jan. 2007</u> |
|----------------------|------------------|------------------|
| Closed Sales (Units) | 55               | 71               |
| Closed Sales (\$Vol) | 15,867,500       | 20,878,686       |
| Average Sales Price  | 288,500          | 294,066          |
| Median Sales Price   | 262,500          | 275,000          |

For editorial comment, contact Priscilla Harman, 2007 President at 262-0557 or 748-7541.

#### 2007 Mission

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