



News Release

NATIONAL ASSOCIATION OF REALTORS®

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

The Western New England Center for Real Estate Services

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December single family sales report

Pioneer Valley sales down 20.1% • median price up 0.7% to \$191,250

Pioneer Valley

sales down 20.1% • median price up 0.7%

	<u>Dec '06</u>	<u>Dec '07</u>
Closed Sales (Units)	363	290
Closed Sales (\$Vol)	78,210,165	61,398,800
Average Sales Price	215,455	211,720
Median Sales Price	190,000	191,250

Hampshire County

sales drop 9.2% • median price up 6.7%

	<u>Dec '06</u>	<u>Dec '07</u>
Closed Sales (Units)	65	59
Closed Sales (\$Vol)	17,734,470	16,581,065
Average Sales Price	272,838	281,035
Median Sales Price	245,000	261,500

Hampden County

sales drop 23.4% • median price down 5.1%

	<u>Dec '06</u>	<u>Dec '07</u>
Closed Sales (Units)	256	196
Closed Sales (\$Vol)	51,644,672	38,266,452
Average Sales Price	201,737	195,237
Median Sales Price	185,000	175,550

Franklin County

sales drop 10.3% • median price up 1.1%

	<u>Dec '06</u>	<u>Dec '07</u>
Closed Sales (Units)	39	35
Closed Sales (\$Vol)	7,786,467	6,551,370
Average Sales Price	199,653	187,182
Median Sales Price	175,000	177,000



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