



News Release

NATIONAL ASSOCIATION OF REALTORS®

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

The Western New England Center for Real Estate Services

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Pioneer Valley Single Family Home Sales Down in August *Pioneer Valley sales down 18.2% • median price slips 6.9% to \$210,000*

Pioneer Valley

sales down 18.2% • median price drops 6.9%

	<u>Aug '07</u>	<u>Aug '08</u>
Closed Sales (Units)	528	432
Closed Sales (\$Vol)	133,142,825	98,783,498
Average Sales Price	252,164	228,666
Median Sales Price	225,500	210,000

Hampshire County

sales drop 15% • median price down 10%

	<u>Aug '07</u>	<u>Aug '08</u>
Closed Sales (Units)	127	108
Closed Sales (\$Vol)	39,896,403	31,768,632
Average Sales Price	314,145	294,154
Median Sales Price	279,900	252,000

Hampden County

sales drop 17.7% • median price down 7.5%

	<u>Aug '07</u>	<u>Aug '08</u>
Closed Sales (Units)	318	261
Closed Sales (\$Vol)	73,169,121	52,963,523
Average Sales Price	230,092	202,925
Median Sales Price	199,900	185,000

Franklin County

sales drop 24.1% • median price drops 7.2%

	<u>Aug '07</u>	<u>Aug '08</u>
Closed Sales (Units)	83	63
Closed Sales (\$Vol)	20,077,301	14,051,331
Average Sales Price	241,895	223,037
Median Sales Price	221,000	205,000

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2007 Mission

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