



News Release

NATIONAL ASSOCIATION OF REALTORS®

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

The Western New England Center for Real Estate Services

221 Industry Ave., Springfield, MA 01104

ph: (413) 785-1328 toll free: 877-854-6978 Fax: (413) 731-7125

Web site: www.rapv.com

President: **Priscilla A. Harman, CBR, CRS, GRI**
Executive Vice President: **Edward M. Moore, RCE, CAE**

Contact: **Ben Scranton, Director of Member Services**
email ben@rapv.com

April single family sales report

Pioneer Valley sales down 2.4% • median price up 4.0% to \$212,000

Pioneer Valley

sales down 2.4% • median price up 4.0%

	<u>April '06</u>	<u>April '07</u>
Closed Sales (Units)	413	403
Closed Sales (\$Vol)	95,843,671	93,325,531
Average Sales Price	232,067	231,577
Median Sales Price	203,901	212,000

Hampshire County

sales drop 22.2% • median price up 6.7%

	<u>April '06</u>	<u>April '07</u>
Closed Sales (Units)	90	70
Closed Sales (\$Vol)	25,698,240	20,671,910
Average Sales Price	285,536	295,313
Median Sales Price	268,000	286,000

Hampden County

sales down 1.7% • median price up 3.5%

	<u>April '06</u>	<u>April '07</u>
Closed Sales (Units)	295	290
Closed Sales (\$Vol)	64,307,345	61,484,930
Average Sales Price	217,991	212,017
Median Sales Price	187,000	193,500

Franklin County

sales jump 53.6% • median price up 8.0%

	<u>April '06</u>	<u>April '07</u>
Closed Sales (Units)	28	43
Closed Sales (\$Vol)	5,838,224	11,168,519
Average Sales Price	208,508	259,733
Median Sales Price	200,000	216,000



Make it easy... Keep it Local

For ALL your Real Estate needs, Use your Local professionals

REALTORS® - ATTORNEYS - MORTGAGE LENDERS

www.RAPV.com

2007 Mission

T be the business an public policy advocate for REALTORS®.

Proper use of the trademark term Realtor® as stated in the Associated Press Stylebook: the first "R" in the word Realtor® should always be capitalized. All caps with ® at the end of the word is also acceptable, such as REALTOR®. Realtor® is a registered trademark which identifies a professional in real estate who subscribes to a strict Code of Ethics as a member of the NATIONAL ASSOCIATION OF REALTORS®.

