

# News Release

**REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.**  
The Western New England Center for Real Estate Services  
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## 4th Quarter Single Family Sales Report

Pioneer Valley sales down 13.8% percent • median price down 9.3% percent

### Pioneer Valley

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	<u>4th Qtr. 2007</u>	<u>4th Qtr. 2008</u>
Closed Sales (Units)	1041	897
Closed Sales (\$Vol)	237,900,771	185,448,471
Average Sales Price	228,531	206,743
Median Sales Price	204,000	185,000

### Franklin County

sales drop 14.2% • median price drops 12.5%

	<u>4th Qtr. 2007</u>	<u>4th Qtr. 2008</u>
Closed Sales (Units)	113	97
Closed Sales (\$Vol)	24,721,349	19,590,993
Average Sales Price	218,773	201,969
Median Sales Price	200,000	175,000

### Hampden County

sales down 10.7% • median price down 9.4%

	<u>4th Qtr. 2007</u>	<u>4th Qtr. 2008</u>
Closed Sales (Units)	708	632
Closed Sales (\$Vol)	149,062,320	121,419,840
Average Sales Price	210,540	192,120
Median Sales Price	192,000	174,000

### Hampshire County

sales drop 23.6% • median price slips 9.6%

	<u>4th Qtr. 2007</u>	<u>4th Qtr. 2008</u>
Closed Sales (Units)	220	168
Closed Sales (\$Vol)	64,116,580	44,437,680
Average Sales Price	291,439	264,510
Median Sales Price	261,250	236,250

For editorial comment contact Mark D. Abramson, 2009 President at 413-774-1220.

Hampden County, Donald E. Thompson, Immediate Past President at 413-221-9981 or 413-565-5478, and Kevin Sears, President-Elect, Massachusetts Association of REALTORS® at 413-348-5631.

Hampshire County, Linda Rotti, 413-549-3700.

Franklin County, Mark Abramson, 413-774-1200, and Corinne Fitzgerald, 413-774-6371.

Susan Renfrew, Immediate Past President, Massachusetts Association of REALTORS®, 413-774-7481.

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