

# News Release

NATIONAL ASSOCIATION OF REALTORS®

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

The Western New England Center for Real Estate Services  
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## 4th quarter single family sales report

*Pioneer Valley sales drop 17.8 percent • average price up 0.8% to \$226,682*

### Pioneer Valley

sales drop 17.8% • average price up 0.8%

	<u>4th Qtr '06</u>	<u>4th Qtr '07</u>
Closed Sales (Units)	1,266	1,041
Closed Sales (\$Vol)	286,979,412	237,990,771
Average Sales Price	226,682	228,531
Median Sales Price	199,000	204,000

### Hampshire County

sales drop 5.2% • average price up 8.5%

	<u>4th Qtr '06</u>	<u>4th Qtr '07</u>
Closed Sales (Units)	232	220
Closed Sales (\$Vol)	62,293,624	64,116,580
Average Sales Price	268,507	291,439
Median Sales Price	245,000	261,250

### Hampden County

sales slip 20.7% • average price down 2.7%

	<u>4th Qtr '06</u>	<u>4th Qtr '07</u>
Closed Sales (Units)	893	708
Closed Sales (\$Vol)	193,228,233	149,062,320
Average Sales Price	216,381	210,540
Median Sales Price	189,000	192,000

### Franklin County

sales drop 17.5% • average price slip 1.2%

	<u>4th Qtr '06</u>	<u>4th Qtr '07</u>
Closed Sales (Units)	137	113
Closed Sales (\$Vol)	30,338,513	24,721,349
Average Sales Price	221,449	218,773
Median Sales Price	195,000	200,000

For editorial comment, contact Priscilla Harman, 2007 President at 568-2324 or 748-7541.

#### 2007 Mission

To be the business and public policy advocate for REALTORS®.

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