

# News Release

**REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.**  
The Western New England Center for Real Estate Services  
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## 3rd Quarter Single Family Sales Report Pioneer Valley sales fall 16.8% • median price down 4.7%

### Pioneer Valley

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	<u>3rd qtr. '07</u>	<u>3rd qtr. '08</u>
Closed Sales (Units)	1,463	1,217
Closed Sales (\$Vol)	355,415,054	275,291,485
Average Sales Price	242,936	226,205
Median Sales Price	215,000	205,000

### Franklin County

sales drop 17.9% • median price slips 6.7%

	<u>3rd qtr. '07</u>	<u>3rd qtr. '08</u>
Closed Sales (Units)	184	151
Closed Sales (\$Vol)	42,993,266	33,153,258
Average Sales Price	233,659	219,558
Median Sales Price	199,400	186,000

### Hampden County

sales drop 16.5% • median price down 2.5%

	<u>3rd qtr. '07</u>	<u>3rd qtr. '08</u>
Closed Sales (Units)	934	780
Closed Sales (\$Vol)	208,844,706	161,098,860
Average Sales Price	223,602	206,537
Median Sales Price	190,000	185,250

### Hampshire County

sales down 17.1% • median price down 6.4%

	<u>3rd qtr. '07</u>	<u>3rd qtr. '08</u>
Closed Sales (Units)	345	286
Closed Sales (\$Vol)	103,577,082	81,039,816
Average Sales Price	300,223	283,356
Median Sales Price	267,000	250,000

For editorial comment contact Donald E. Thompson, 2008 President at 413-221-9981 or 413-565-5478.  
Hampshire County, Linda Rotti, 413-549-3700.  
Franklin County, Mark Abramson, 413-774-1200, and Corinne Fitzgerald, 413-774-6371.  
Susan Renfrew, President, Massachusetts Association of REALTORS®, 413-774-7481.

Report created on October 20, 2008. Subject to Change.

Direct inquires to:

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