

News Release

NATIONAL ASSOCIATION OF REALTORS®

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

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2nd quarter single family sales report

Pioneer Valley sales drop 12.5 percent • average price up 8% to \$241,881

Pioneer Valley

sales drop 12.5% • average price up 8%

	<u>2nd Qtr '06</u>	<u>2nd Qtr '07</u>
Closed Sales (Units)	1,612	1,411
Closed Sales (\$Vol)	386,667,216	341,294,091
Average Sales Price	239,868	241,881
Median Sales Price	208,000	216,000

Hampshire County

sales drop 8% • average price up 0.3%

	<u>2nd Qtr '06</u>	<u>2nd Qtr '07</u>
Closed Sales (Units)	352	324
Closed Sales (\$Vol)	107,993,600	99,680,220
Average Sales Price	306,800	307,655
Median Sales Price	275,000	278,000

Hampden County

sales slip 13.7% • average sales up 0.1%

	<u>2nd Qtr '06</u>	<u>2nd Qtr '07</u>
Closed Sales (Units)	1112	960
Closed Sales (\$Vol)	245,292,744	212,069,760
Average Sales Price	220,587	220,906
Median Sales Price	188,500	194,950

Franklin County

sales drop 14.9% • average price up 3.2%

	<u>2nd Qtr '06</u>	<u>2nd Qtr '07</u>
Closed Sales (Units)	148	126
Closed Sales (\$Vol)	33,379,920	29,341,620
Average Sales Price	225,540	232,870
Median Sales Price	203,900	209,000

For editorial comment, contact Priscilla Harman, 2007 President at 568-2324 or 748-7541.

2007 Mission

To be the business and public policy advocate for REALTORS®.

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