

News Release

NATIONAL ASSOCIATION OF REALTORS®

REALTOR® ASSOCIATION OF PIONEER VALLEY, INC.

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1st quarter single family sales report

Pioneer Valley sales drop 3.9 percent • average price dips .08% to \$225,315

Pioneer Valley

sales drop 3.9% • average price dips 0.8%

	<u>1st Qtr '06</u>	<u>1st Qtr '07</u>
Closed Sales (Units)	1,012	973
Closed Sales (\$Vol)	229,910,208	219,231,495
Average Sales Price	227,184	225,315
Median Sales Price	200,000	205,900

Hampshire County

sales drop 5.9% • average price slips 0.5%

	<u>1st Qtr '06</u>	<u>1st Qtr '07</u>
Closed Sales (Units)	203	191
Closed Sales (\$Vol)	57,160,131	53,502,920
Average Sales Price	281,577	280,120
Median Sales Price	258,000	259,000

Hampden County

sales slip 1.9% • average ekes up 0.1%

	<u>1st Qtr '06</u>	<u>1st Qtr '07</u>
Closed Sales (Units)	698	685
Closed Sales (\$Vol)	147,758,224	145,120,675
Average Sales Price	211,688	211,855
Median Sales Price	185,000	190,000

Franklin County

sales drop 12.6% • average price drops 5.6%

	<u>1st Qtr '06</u>	<u>1st Qtr '07</u>
Closed Sales (Units)	111	97
Closed Sales (\$Vol)	24,991,872	20,608,135
Average Sales Price	225,152	212,455
Median Sales Price	210,000	188,155

For editorial comment, contact Priscilla Harman, 2007 President at 568-2324 or 748-7541.

2007 Mission

To be the business and public policy advocate for REALTORS®.

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